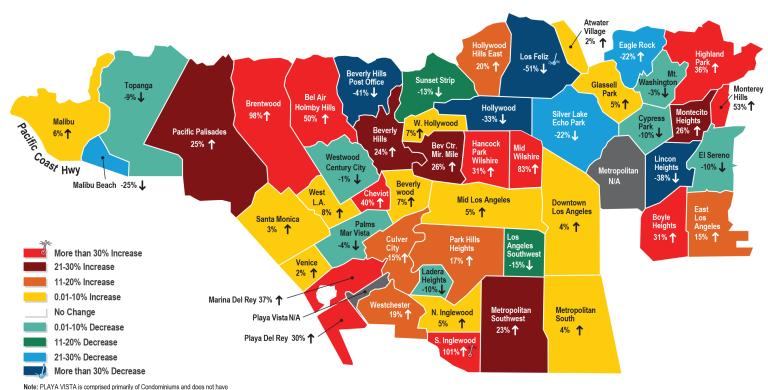
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## **MLS**™ STATISTICS CORNER

MARKET CLIMATE MAP

SINGLE-FAMILY HOMES - SALES VOLUME 1st Quarter 2017 vs. 2016 For The MLS Primary Areas



Note: PLAYA VISTA is comprised primarily of Condominiums and does not have many Single-Family Homes. Therefore, Single-Family Home area statistics, such as those included in this analysis are not necessarily meaningful.

SINGLE-FAMILY HOMES SALES VOLUME & SOLD LISTINGS					
AREA	Q1 - 2017 SALES VOLUME	Q1 - 2017 SOLD LISTINGS	Q1 - 2016 SALES VOLUME	Q1 - 2016 SOLD LISTINGS	% CHANGE
SOUTH INGLEWOOD	\$9,792,500	20	\$4,867,000	11	101%
BRENTWOOD	\$229,365,511	44	\$115,961,363	42	98%
MID - WILSHIRE	\$12,438,275	15	\$6,796,050	9 3	83%
MONTEREY HILLS	\$3,422,925	5	\$2,230,000		53%
BEL AIR - HOLMBY HILLS	\$132,877,316	34	\$88,402,981	24	50%
CHEVIOT HILLS - RANCHO PARK	\$53,677,000	21	\$38,371,176	18	40%
MARINA DEL REY	\$34,330,000	21	\$24,972,500	20	37%
HIGHLAND PARK	\$42,553,147	58	\$31,343,890	53	36%
HANCOCK PARK - WILSHIRE	\$142,018,311	57	\$108,024,862	55	31%
BOYLE HEIGHTS	\$8,718,690	21	\$6,656,184	20	31%
PLAYA DEL REY	\$17,793,888	10	\$13,637,250	8	30%
MONTECITO HEIGHTS	\$5,490,581	10	\$4,348,000	7	26%
BEVERLY CENTER - MIRACLE MILE	\$88,206,741	51	\$70,155,000	41	26%
PACIFIC PALISADES	\$230,601,300	57	\$184,748,240	55	25%
BEVERLY HILLS	\$241,711,500	32	\$194,468,250	38	24%
METROPOLITAN SOUTHWEST	\$47,752,350	123	\$38,927,750	111	23%
HOLLYWOOD HILLS EAST	\$47,580,270	31	\$39,737,575	29	20%
WESTCHESTER	\$75,150,954	66	\$63,264,084	58	19%
PARK HILLS HEIGHTS	\$99,814,940	161	\$85,346,700	161	17%
CULVER CITY	\$46,981,000	39	\$40,676,500	39	15%
EAST LOS ANGELES	\$24,697,900	62	\$21,508,795	59	15%

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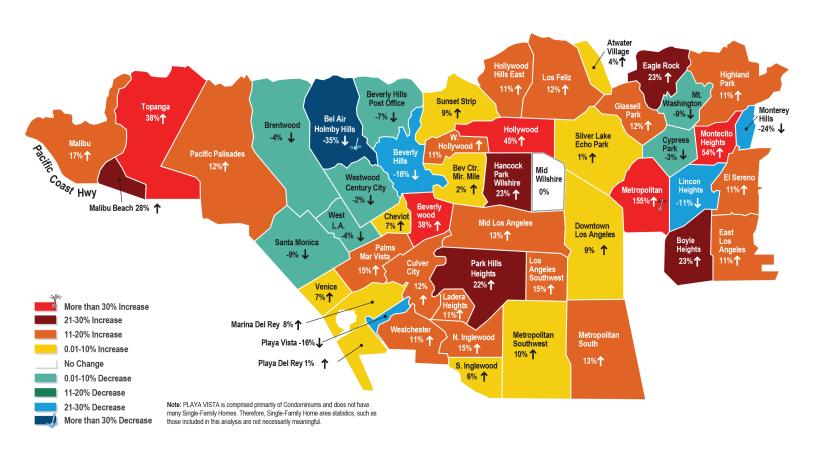
SINGLE-FAMILY HOMES SALES VOLUME & SOLD LISTINGS					
AREA	Q1 - 2017 SALES VOLUME	Q1 - 2017 SOLD LISTINGS	Q1 - 2016 SALES VOLUME	Q1 - 2016 SOLD LISTINGS	% CHANGE
WEST LOS ANOSI SO					00/
WEST LOS ANGELES	\$27,420,575	21 27	\$25,446,367	25	8%
WEST HOLLYWOOD	\$52,547,450		\$49,069,610	30	7%
BEVERLYWOOD VICINITY	\$61,001,015	46	\$57,131,365	45	7%
MALIBU	\$122,209,568	44	\$115,313,781	45	6%
NORTH INGLEWOOD	\$16,162,979	31	\$15,344,800	36	5%
MID LOS ANGELES	\$61,851,898	89	\$58,845,282	93	5%
GLASSELL PARK	\$22,422,540	29	\$21,344,650	28	5%
DOWNTOWN LOS ANGELES	\$21,251,051	58	\$20,356,800	67	4%
METROPOLITAN SOUTH	\$48,757,533	157	\$47,058,874	164	4%
SANTA MONICA	\$165,767,276	62	\$160,571,904	49	3%
VENICE	\$88,182,739	44	\$86,105,100	44	2%
ATWATER VILLAGE	\$13,589,055	16	\$13,285,900	17	2%
WESTWOOD - CENTURY CITY	\$98,366,451	43	\$98,876,752	44	-1%
MOUNT WASHINGTON	\$19,184,859	22	\$19,745,000	26	-3%
PALMS - MAR VISTA	\$80,017,500	51	\$83,290,000	59	-4%
TOPANGA	\$21,346,925	20	\$23,561,000	19	-9%
EL SERENO	\$22,702,500	46	\$25,168,000	53	-10%
LADERA HEIGHTS	\$12,000,166	12	\$13,324,557	13	-10%
CYPRESS PARK	\$21,488,859	27	\$23,920,900	35	-10%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$259,391,146	111	\$298,362,972	106	-13%
LOS ANGELES SOUTHWEST	\$22,051,895	54	\$25,902,836	71	-15%
EAGLE ROCK	\$30,678,813	33	\$39,177,609	48	-22%
SILVER LAKE - ECHO PARK	\$67,625,042	70	\$87,242,420	86	-22%
MALIBU BEACH	\$78,289,950	6	\$103,912,000	12	-25%
HOLLYWOOD	\$32,504,198	29	\$48,248,070	37	-33%
LINCOLN HEIGHTS	\$3,074,800	7	\$4,949,846	12	-38%
BEVERLY HILLS POST OFFICE	\$61,660,283	20	\$104,732,576	26	-41%
LOS FELIZ	\$53,934,290	28	\$109,616,900	54	-51%
METROPOLITAN	\$0	0	\$0	0	N/A
PLAYA VISTA	\$4,223,000	3	\$0	Ö	N/A

Questions regarding this information may be sent by e-mail to marketing@themls.com.



## **MLS**™ STATISTICS CORNER

MARKET CLIMATE MAP SINGLE-FAMILY HOMES - MEDIAN SALES PRICE 4<sup>th</sup> Quarter 2016 vs. 2015 For The MLS™ Primary Areas



SINGLE-FAMILY HOMES MEDIAN SALES PRICE & SOLD LISTINGS					
AREA	Q4 - 2016 MEDIAN SALES PRICE	Q4 - 2016 SOLD LISTINGS	Q4 - 2015 Median Sales Price	Q4 - 2015 SOLD LISTINGS	% CHANGE
METROPOLITAN	\$1,060,000	1	\$415,000	1	155%
MONTECITO HEIGHTS	\$645,000	13	\$420,000	9	54%
HOLLYWOOD	\$1,330,000	24	\$919,000	25	45%
BEVERLYWOOD VICINITY	\$1,334,000	45	\$965,000	38	38%
TOPANGA	\$1,171,700	20	\$850,000	19	38%
MALIBU BEACH	\$8,625,000	4	\$6,725,000	10	28%
EAGLE ROCK	\$850,000	45	\$688,500	52	23%
BOYLE HEIGHTS	\$375,000	19	\$305,000	24	23%
HANCOCK PARK - WILSHIRE	\$1,656,000	68	\$1,351,000	67	23%
PARK HILLS HEIGHTS	\$575,000	166	\$472,000	171	22%
MALIBU	\$2,512,500	42	\$2,145,000	59	17%
PALMS - MAR VISTA	\$1,500,000	70	\$1,300,000	79	15%
LOS ANGELES SOUTHWEST	\$390,000	61	\$338,100	58	15%
NORTH INGLEWOOD	\$490,000	35	\$427,000	31	15%
METROPOLITAN SOUTH	\$305,000	191	\$270,000	177	13%
MID LOS ANGELES	\$648,000	86	\$575,000	89	13%
LOS FELIZ	\$1,744,625	46	\$1,554,000	41	12%
PACIFIC PALISADES	\$3,362,750	50	\$3,000,375	56	12%
GLASSELL PARK	\$745,000	34	\$665,000	39	12%
CULVER CITY	\$1,171,250	44	\$1,050,000	59	12%
HOLLYWOOD HILLS EAST	\$1,337,500	36	\$1,200,000	36	11%

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SINGLE-FAMILY HO					
AREA	Q4 - 2016 MEDIAN SALES PRICE	Q4 - 2016 SOLD LISTINGS	Q4 - 2015 MEDIAN SALES PRICE	Q4 - 2015 SOLD LISTINGS	% CHANGE
HIGHLAND PARK	\$707.500	90	\$635.000	61	11%
WESTCHESTER	\$1.043.500	79	\$937.675	70	11%
EL SERENO	\$499.000	62	\$449,900	59	11%
EAST LOS ANGELES	\$387.500	66	\$350,000	72	11%
WEST HOLLYWOOD	\$1.659.000	32	\$1,500,000	35	11%
LADERA HEIGHTS	\$1,050,000	7	\$950.000	17	11%
METROPOLITAN SOUTHWEST	\$365,000	121	\$333,250	126	10%
DOWNTOWN LOS ANGELES	\$328,000	60	\$300,000	63	9%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$1,773,000	88	\$1.625.000	113	9%
MARINA DEL REY	\$1,400,000	27	\$1,292,000	19	8%
VENICE	\$1,845,500	50	\$1,718,500	54	7%
CHEVIOT HILLS - RANCHO PARK	\$1,696,500	16	\$1,586,500	14	7%
SOUTH INGLEWOOD	\$455,000	21	\$430,000	23	6%
ATWATER VILLAGE	\$800,000	19	\$772,000	18	4%
BEVERLY CENTER - MIRACLE MILE	\$1,595,000	49	\$1,565,000	37	2%
PLAYA DEL REY	\$1,344,000	12	\$1,335,000	9	1%
SILVER LAKE - ECHO PARK	\$847,600	86	\$842,000	106	1%
MID - WILSHIRE	\$727,875	10	\$725,000	10	0%
WESTWOOD - CENTURY CITY	\$1,774,000	58	\$1,806,500	43	-2%
CYPRESS PARK	\$706,000	43	\$725,500	45	-3%
WEST LOS ANGELES	\$1,048,750	28	\$1,090,000	31	-4%
BRENTWOOD	\$2,834,000	62	\$2,960,000	55	-4%
BEVERLY HILLS POST OFFICE	\$2,604,000	29	\$2,787,500	44	-7%
MOUNT WASHINGTON	\$729,900	36	\$797,750	36	-9%
SANTA MONICA	\$2,320,000	51	\$2,547,500	50	-9%
LINCOLN HEIGHTS	\$408,000	12	\$458,750	10	-11%
PLAYA VISTA	\$2,100,000	3	\$2,495,000	3	-16%
BEVERLY HILLS	\$4,587,500	43	\$5,491,250	30	-16%
MONTEREY HILLS	\$620,000	3	\$815,000	2	-24%
BEL AIR - HOLMBY HILLS	\$1,426,543	41	\$2,198,750	28	-35%

CINCLE FAMILY HOMES MEDIAN SALES DDICE 9 SOLD LISTING

Questions regarding this information may be sent by e-mail to marketing@themls.com.